

## PARTICIPANTS OF THE BUSINESS VISIT TO ISTANBUL, NOVEMBER 1–4

### 1. Limited liability company «Avtoinvest» («Avtoinvest» LLC.)

<b>Field of activity</b>	International transportation of goods by road
<b>Website</b>	<a href="http://www.avtoinvest.by">www.avtoinvest.by</a>
<b>Participants of the visit</b>	1. SIARHEI PUZANKEVICH, GENERAL DIRECTOR
<b>Products</b>	Transportation of goods by road in international traffic
<b>Area of interest in Türkiye</b>	International cargo transportation. Interested in negotiations with companies: 1. Who need cargo transportation from Türkiye to Belarus and Russia. 2. Export and import operations (Europe – Belarus, Russia – Europe). 3. Which have storage facilities in Istanbul.

### 2. Industrial park Development Company

<b>Field of activity</b>	Investment in commercial real estate Attracting investment in Belarus
<b>Website</b>	<a href="https://en.industrialpark.by/">https://en.industrialpark.by/</a>
<b>Participants of the visit</b>	1. Artur Detkov, <i>Head of Department for Attracting and Servicing Investors from Europe and America</i>  2. Roman Aleinikov, <i>Chief Investment Project Manager</i>
<b>Products</b>	Sale (lease) of land plots Sale (lease) of commercial property
<b>Area of interest in Türkiye</b>	Looking for Turkish companies interested in opening production facilities in Belarus. Companies of any direction, except food and light industry.  The Industrial Park “Great Stone” is a unique territory within the Republic of Belarus. The park has been designated a Special Economic Zone, which allows it to offer benefits to investors which exceed those in other Free Economic Zones within Belarus. This ensures Great Stone’s attractiveness and facilitates fulfilling its potential. Great Stone is located 25 km far from Minsk. The park is conveniently located, offering easy access to the Moscow-Berlin international highway (M1/E30) and other

	<p>significant trunk roads.</p> <p>The following infrastructure facilities have been completed: main highways (modern roads with 4-6 lanes, including traffic lights, bicycle lanes and sidewalks), engineering, pipelines, water supply facilities, water intake facilities, water intake pumping stations, sewage treatment facilities, gas supply facilities, electrical substation and networks, lighting, fire station, etc.</p> <p>The conditions for doing business in Great Stone can be considered one of the best throughout the EAEU.</p> <p>Currently, 94 companies from 14 countries are registered as residents of the industrial park</p>
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### 3. Trade-Industrial Company «Kojntinentalis Ltd.»

<b>Field of activity</b>	Food Industry
<b>Website</b>	<a href="http://kontinentalis.by/">http://kontinentalis.by/</a>
<b>Participants of the visit</b>	1. Diana Turova, Director
<b>Products</b>	Yeast, nutrients, enzymes, stabilizers for food industry
<b>Area of interest in Türkiye</b>	<p>Interested in negotiations with manufacturers of emulsifiers and stabilizers for the food industry, food additives, yeast.</p> <p>Business meeting with the company:</p> <p><b>1. Prozas Dış Tic.Ltd.Şti.</b>  Kisikli M. Hanimseti S. 30  Uskudar, Istanbul, 34692 TÜRKIYE  Office Phone + 90 216 5200992  Fax +90 216 5200993  Mobile Phone +90 543 1391170  Email <a href="mailto:esmaa@prozas.com">esmaa@prozas.com</a>  Website <a href="http://www.prozas.com">www.prozas.com</a></p>

### 4. Belcosmos Space agency Ltd

<b>Field of activity</b>	Activities in the field of computer programming
<b>Website</b>	
<b>Participants of the visit</b>	1. KUKHAREVA TATSIANA, DIRECTOR 2. VLADIVIROVA OLGA, Project Manager
<b>Products</b>	
<b>Area of interest in Türkiye</b>	Negotiations with Turkish law firms.

## 5. The Belarusian Production and Trade Concern of timber, woodworking and pulp and paper industry «Bellesbumprom»

<b>Field of activity</b>	Logging, woodworking, furniture production. Logistics
<b>Website</b>	<a href="http://www.bellesbumprom.by/en/">http://www.bellesbumprom.by/en/</a>
<b>Participants of the visit</b>	1. Dmitry Prokhotsky, Chief Specialist of WPP Management
<b>Products</b>	<p>The activity of the concern is divided into three sectors.</p> <p>The logging sector includes procurement and hauling of timber, its cross-cutting, production of industrial wood and wood products, production of sawlog, veneer, matchbox and technological raw materials, resin extraction.</p> <p>Sector of pulp and paper industry is specialized in the production of cardboard and paper products. There are over 20 types of paper and cardboard.</p> <p>Sector of woodworking and furniture production is divided into two major branches, which are closely intertwined: on the one hand - it is the primary processing of wood raw material and production of elements for the furniture and construction industries (windows, doors, moldings, wood boards, etc.), on the other hand – production of furniture directly addressed to the end market.</p>
<b>Area of interest in Türkiye</b>	Negotiations with companies interested in woodworking products, lumber, purchase of wooden furniture. Logistics.

## 6. JSC «Rechitsadrev»

<b>Field of activity</b>	Manufacture of office and household furniture, chipboard and laminated boards, plywood, latoflex, fuel briquettes.
<b>Website</b>	<a href="https://rechdrev.by/">https://rechdrev.by/</a>
<b>Participants of the visit</b>	<ol style="list-style-type: none"> <li>1. BUTKOUSKI DZMITRY, Director General</li> <li>2. PRIHARA DZMITRY, Deputy General Director for Sales</li> </ol>
<b>Products</b>	Plywood, chipboard, laminated chipboard, latoflex, fuel briquettes, cabinet furniture for office and home
<b>Area of interest in Türkiye</b>	Promotion in the Turkish market of plywood, chipboard, laminated chipboard.

	Negotiations with companies: 1. Traders of woodworking products. 2. Retail (building materials). 3. Furniture Manufacturers.
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## 7. JSC “Mostovdrev”

<b>Field of activity</b>	Woodworking
<b>Website</b>	<a href="http://www.mostovdrev.by/">http://www.mostovdrev.by/</a>
<b>Participants of the visit</b>	1. ANATOLI MAKHNACH, Deputy Director
<b>Products</b>	Plywood grades FK, FSF, FOF, MDF and LMDF boards, lumber, moldings, laminate flooring
<b>Area of interest in Türkiye</b>	<p>Wholesale of plywood, MDF and LMDF boards, lumber, moldings, laminate flooring.          Interested in wholesale buyers or companies that use plywood, slab, lumber, MDF and LMDF boards, in their work.</p> <p>Business meeting with the company:</p> <p>YALÇIN ORMAN ÜRÜNLERİ İNŞAAT SANAYİ VE TİCARET LİMİTED ŞİRKETİ</p> <p>Address : Tavşanlı Mahallesi Çiftlik Caddesi No:18 41400 Gebze/KOCAELİ TÜRKİYE</p> <p>Phone : +90 262 724 8660          Mail : info@yalcinorman.com / import@yalcinorman.com          website: www.yalcinorman.com</p> <p>Tax Number : 9310064671 / Tax Office : ULUCINAR</p>

## 8. Private Enterprise «Fabrika Derevyannyh Izdeliy»

<b>Field of activity</b>	Production of garden furniture / home furniture from solid wood
<b>Website</b>	<a href="https://fdi.by/">https://fdi.by/</a>
<b>Participants of the visit</b>	1. Kirill Uriupin, CEO
<b>Products</b>	Garden furniture / home furniture from solid wood

<b>Area of interest in Türkiye</b>	Find new wholesale buyers of garden furniture / home furniture from solid wood.
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### 9. Novopolotsk Technological Steel Structures Plant

<b>Field of activity</b>	Manufacture of building metal structures, production of welded grating
<b>Website</b>	<a href="https://nztm.by/en/">https://nztm.by/en/</a>
<b>Participants of the visit</b>	<ol style="list-style-type: none"> <li>1. SHURPAKOU IHAR, director of investor relations</li> <li>2. SVIRKO IVAN, First Deputy General Director - Chief Engineer</li> </ol>
<b>Products</b>	Metal structures for civil and industrial construction
<b>Area of interest in Türkiye</b>	<p>Selection of potential suppliers of main process equipment, including:</p> <ol style="list-style-type: none"> <li>1) an automated system for the manufacture of blanks from sheet steel with the function of drilling, milling and 3D plasma cutting with an Industry 4.0 level of automation;</li> <li>2) automated system for drilling profile metal;</li> <li>3) shot blasting chamber;</li> <li>4) Line for straightening and cutting the strip to size from the coil</li> </ol> <p>COOPERATION WITH COMPANIES:</p> <ol style="list-style-type: none"> <li>1. SACFORM Makina Kalıp San. Tic. Ltd. Sti. OSB.3. Cadde No: 12 /A Umraniye – ISTANBUL</li> <li>2. Manufacturers of lines for drilling and milling and 3D plasma cutting of sheet and profile products</li> <li>3. Other manufacturers of metalworking equipment and blast rooms</li> </ol>

### 10. SOHRA, Limited Liability Company

<b>Field of activity</b>	Maintenance, assembly and repair of equipment, hardware and/or components. Export-import supplies
<b>Website</b>	
<b>Participants of the visit</b>	<ol style="list-style-type: none"> <li>1. Krakasevich Darya, Deputy General Director</li> </ol>
<b>Products</b>	Products of the industrial complex of Belarus (trucks,

	buses, tractors, loaders, mining dump trucks, agricultural machinery, high-tech special equipment, tires, etc.). Construction materials, food products.
<b>Area of interest in Türkiye</b>	Mechanical engineering, automotive industry, metallurgy, logistics. Export of products to Türkiye.

### 11. Stiskho, Limited Liability Company

<b>Field of activity</b>	Cultivation of pome and stone fruits, wholesale trade in meat, meat products, fish, seafood, fruits, vegetables
<b>Website</b>	
<b>Participants of the visit</b>	1. Chyrko Andrei, DIRECTOR
<b>Products</b>	Fruits, vegetables, meat, meat products, fish, seafood
<b>Area of interest in Türkiye</b>	Agriculture, food industry. Wholesale of meat, meat products, fish, seafood, fruits, vegetables. Growing pome and stone fruits. Negotiations with relevant companies. Export, import direction.

### 12. Rubikon-agro ltd.

<b>Field of activity</b>	Veterinary Pharmaceuticals, wooden furniture production
<b>Website</b>	<a href="http://rubikon-agro.com">http://rubikon-agro.com</a>
<b>Participants of the visit</b>	1. Chepil Sergey, Marketologist
<b>Products</b>	Veterinary medicine
<b>Area of interest in Türkiye</b>	Purpose of the trip: purchase of equipment and components from Europe. We had problems with the purchase of some machines. There are also problems with the purchase of solvents, alcohols. European factories stopped supplying sanctioned goods to our markets. Also we interested in leather and upholstery for the furniture.

### 13. Limited Liability Insurance Broker «DSD-Insurance»

<b>Field of activity</b>	Insurance
<b>Website</b>	<a href="http://dsd-insurance.by/">http://dsd-insurance.by/</a>
<b>Participants of the visit</b>	1. YEPIFANAU PAVEL, Director 2. DZEMIDOVICH IRYNA, Specialist of the Insurance Department

<b>Products</b>	Insurance Services
<b>Area of interest in Türkiye</b>	<p>Insurance, insurance companies, insurance brokers, reinsurance</p> <p>Insurance companies, insurance brokers, insurance agents and insurance agencies</p> <p>COOPERATION WITH COMPANIES:  <a href="https://www.anadolusigorta.com.tr/en/motor">https://www.anadolusigorta.com.tr/en/motor</a>  <a href="https://www.allianz.com.tr/en_GB/products/motor-insurance.html">https://www.allianz.com.tr/en_GB/products/motor-insurance.html</a>  <a href="https://www.aksigorta.com.tr">https://www.aksigorta.com.tr</a>  <a href="https://www.turknippon.com">https://www.turknippon.com</a>  <a href="https://www.magdeburger.com.tr">https://www.magdeburger.com.tr</a>  <a href="http://www.urazsigorta.com/urunlerimiz.html">http://www.urazsigorta.com/urunlerimiz.html</a></p> <p>Preferences to Turkish Insurance Companies (Istanbul):  1. Rating 2021/2022 – in the top ten  2. Must specialize in insurance services for motor vehicles: green card, autocitizenship, hull, cargo, carrier liability insurance)</p>

#### 14. Private trade unitary enterprise «TECHNOPROFIL»

<b>Field of activity</b>	Wholesale and Retail trade of tools for construction and repair, garden equipment and equipment.
<b>Website</b>	<a href="https://tpro.by/">https://tpro.by/</a>
<b>Participants of the visit</b>	1. ZMITROVICH MIKHAIL, Director
<b>Products</b>	tools for construction and repair, garden equipment and equipment.
<b>Area of interest in Türkiye</b>	<p>-Search for partners, negotiations, establishment of contacts for the purchase of tools for construction and repair from Turkey (Europe) to Belarus, elaboration of transport and logistics routes for these supplies.</p> <p>--Presentation of Avelox products (innovative development of heating panels, Belarusian production, certified by the EAC, VERIFICATION OF</p>

	CONFORMITY), search for partners, establishment of business ties, brand promotion.
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### 15. Private transport unitary enterprise «BELATEKAVTO»

<b>Field of activity</b>	International freight
<b>Website</b>	
<b>Participants of the visit</b>	1. Aliaksandr Bandarenka, Director
<b>Products</b>	Cargo delivery to/from Turkey in 40' sea containers
<b>Area of interest in Türkiye</b>	<p>Organization of cargo delivery to/from Turkey in 40' sea containers, visiting the port of Ambarli, port of Gebze</p> <p>meeting with manufacturers (or wholesale companies) of pellets and lumber, fuel briquettes</p> <p>meeting with companies engaged in transshipment of sanctioned cargo (including warehouse logistics), Turkish sea carriers (sea lines) for the transportation of containers that operate in the direction of Novorossiysk and Israel, Mersin</p>