



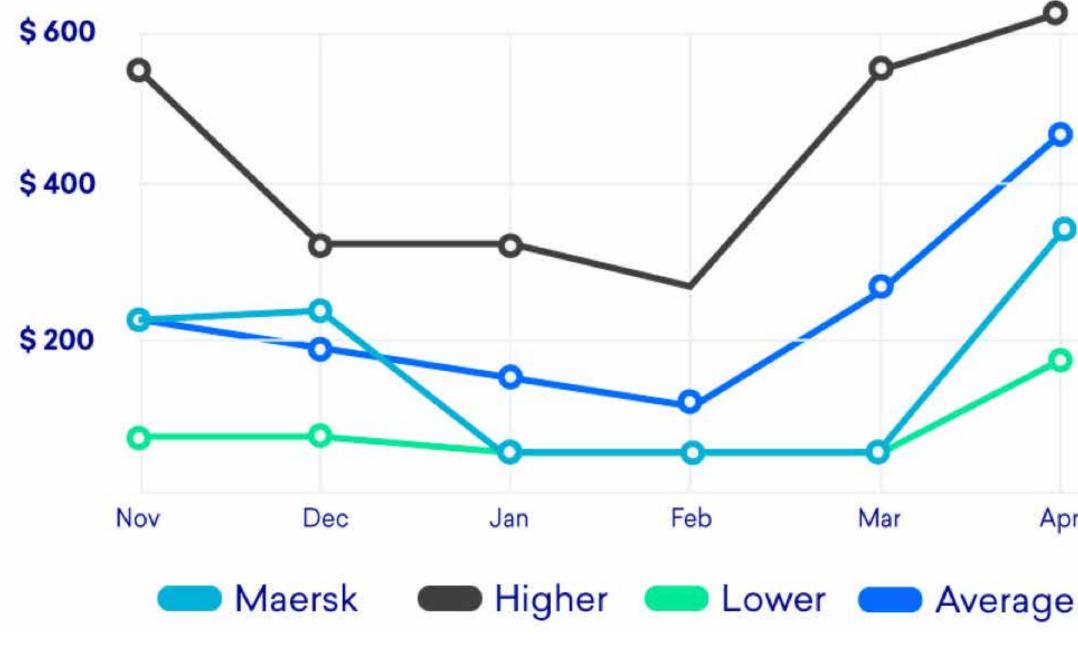
Product Presentation

E-Pricing & Sales Automation for Container Shipping



MOVING THE WORLD ONE CONTAINER AT A TIME

Visibility for Freight Forwarders & Shippers Like Never Before



Source: Cargofive Index

Reflexion of high-rate fluctuation on the shipping industry



- Capacity
- **Oil Prices**
- Apr
- **IMO Regulations**



Poor Rate Management Process



Shippers

Non-Standardized Manual Rates

Carriers & Ports

WHAT'S THE CURRENT SHIPPING ECOSYSTEM?

What's the most cost effective way to ship goods?

Freight Forwarders



reedshets and Documents ERP Software Accounts and Invoices

Shippers and Cargo Owners **Carriers, Vendors** and Service Providers







COMERCIAL

EVERGREEN MARINE CORP. (TAIWAN) LTD. ITALIA MARITTIMA S.p.A. EVERGREEN MARINE (UK) LTD. EVERGREEN MARINE (HONG KONG) LTD.				COMERCIAL				1 2 3 4	SC MEDITE	RRANEAN SH	IPPING COMPANY			_		
										5	Account name/Contract Hold	ler name		CLiente	CLiente	CLiente
										6				NAC	NAC	NAC
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							FL	.ETE		8	SCT Code			10533-3	10533-3	10533-3
									_	9	Effective date			1-jun-18 Until further notice but n	1-jun-18 ot Until further notice but not	1-jun-18 Until further notice but not
	_					_		-		10	Expiry date			beyond 14-Jun-18	beyond 14-Jun-18	beyond 14-Jun-18
POL		POD		PAÍS	CURR.		20'	40'/4	10'HC	11	Equiment size type			20-DV	40-DV	40-HC
VALENCIA	BRISBANE			AUSTRALIA	USD	2	600	50	100	12 13	POLs called by MSC vessels on HONG KONG-HKHKG-HONG R			950 USD	1.800 USD	1.850 USD
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VALENCIA	SYDNEY			AUSTRALIA	USD	2	600	50	000	16	NANSHA-CNNSA-CHINA			950 USD	1.800 USD	1.850 USD
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										18	FUZHOU-CNFOC-CHINA			1.000 USD	1.850 USD	1.900 USD
VALENCIA	MUARA			BRUNEI	USD	1	450	19	900	19	SHANTOU-CNSWA-CHINA QINZHOU-CNQZH-CHINA			1.000 USD 1.050 USD	1.850 USD 2.000 USD	1.900 USD 2.050 USD
										20	SHANGHAI-CNSHA-CHINA			950 USD	1.800 USD	1.850 USD
MAITNE	CILLANOLIK	MILE		CAMPOVA			450			22	NINGBO-CNNGB-CHINA			950 USD	1.800 USD	1.850 USD
VALENCIA	SIHANOUK	VILLE		CAMBOYA	USD	1	450	10	375	23	QINGDAO-CNTAO-CHINA			950 USD	1.800 USD	1.850 USD
VALENCIA Hapag-Lloy Página Principal		A s & Informações │	Nossa Compa	CHINA	USD	1	200	16	550		s & Conditions	 Loading guar Changes and fee 	cancellations possible for	rollable Selecciona la	omoción Rollable y consig opción Rollable en la pági ente una compensación. T	na de revisión y obtén
Cotação Quick Quotes	•	A fim de cobrir um interv Cotação Subseq Tipo de Carga)	mais longo, a nossa cota	ação é dividida em	n duas ofer Moeda	rtas 20'STD	40'STD	40'HC	SALIDA STIEMPO DE TRÁNSITO SULEGADA MOLLERUSSA, SPAIN TRÁNSITO CASABLANCA, 24 JUN 2021 4 días MOROCCO 17:00 29 JUN 2021 07:00 BARCO/VIAJE : SAN ALVARO(125E) SALIDA		PRECIO TOTAL (Marítimo + Recargos)				
Minhas Cotações		Freight Charges	Lump Sum			USD	845	814	814	19992				made to the search criteria may result in a price recalculation.		
Tarifas Taxa de Câmbio				tarifas estão sujeitas a to	odas as sobretaxa	s, uma vez	que são váli	idas no mom	nento da							Ocultar el desglose de p
I ⊟ Programação	.	expedição. As sobreta Tipo de Carga	carga	aplicáveis são:		Moeda	20'STD	40'STD	40'HC	IN	FORMACIÓN SOBRE	SALIDAS DE LO	S BUQUES	DESGLOS	E DE PRECIOS	
Reservas	-	Export Surcharges	Wharfage Orig	jin		EUR	30	43	43	(O Mollerussa				ETRANSPORTE	
🗐 Documentação	-		Terminal Hand	lling Charge Orig.		EUR	233	233	233	24 JUN 2021 - 17:00 APMT Barcelona		40 Dry H	ntal Fuel Fee ligh x 1 (EUR 66.00) n Freight			
🔀 Rastreio	-	Freight Surcharges	Marine Fuel Re	ecovery		USD	196	392	392		25 JUN 2021 - 08:00				Basic Ocean Freight 40 Dry High x 1 (USD 440.00)	
📥 Importação	-		Heavy Lift Cha (Between 20 and	-		USD	100				BARCO/VIAJE IMO Bandera SAN ALVARO 9344681 LR		CARGOS E	N ORIGEN ation Fee Origin		
Navigator			Heavy Lift Cha	arge		USD	250			125E			Terminal Handling Service - Origin			

			ITALIA MARITTIMA S.p.A. MARINE (HONG KONG) LTD.			BOOK	ING		4			
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									6	NAC	NAC	NAC
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						FLE	TE		8 SCT Code	10533-3	10533-3	10533-3
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POL		POD	PAÍS	CURR.	20	۲	40'/40	"НС	11 Equiment size type	20-DV	40-DV	40-HC
VALENCIA	BRISBANE		AUSTRALIA	USD	260	00	500	20	12 POLs called by MSC vessels only:			
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VALENCIA	SYDNEY		AUSTRALIA	USD	260	00	500	00	15 YANTIAN-CNYTN-CHINA 16 NANSHA-CNNSA-CHINA	950 USD 950 USD	1.800 USD 1.800 USD	1.850 USD 1.850 USD
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									18 FUZHOU-CNFOC-CHINA	1.000 USD	1.850 USD	1.900 USD
VALENCIA	MUARA		BRUNEI	USD	145	50	190	00	19 SHANTOU-CNSWA-CHINA	1.000 USD	1.850 USD	1.900 USD
								- 2	20 QINZHOU-CNQZH-CHINA	1.050 USD	2.000 USD	2.050 USD
									21 SHANGHAI-CNSHA-CHINA	950 USD	1.800 USD	1.850 USD
VALENCIA	SIHANOUK	/ILLE	САМВОУА	USD	145	50	187	75	22 NINGBO-CNNGB-CHINA	950 USD	1.800 USD	1.850 USD
									23 QINGDAO-CNTAO-CHINA	950 USD	1.800 USD	1.850 USD
VALENCIA	BEIJIAO		CHINA	USD	Consult	ar (F)	Consult	ar (E)	Sealand Spot Rate • Fixed price at booking	ma Rollable	Más detalles	
					-				Ierms & conditions	Solicita la prom	oción Rollable v consig	ue 80 USD si tu embarque
VALENCIA	CHANGSHA		CHINA	USD	120	00	16	50	Changes and cancellations possible for a	rollable	ocion nonabre y consig	ae oo oob si ta cinbarque
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quick quotes		Tipo de Carga	Carga		Moeda	20'STD	40'STD	40'HC	BARCO/VIAJE : SAN ALVARO(125E)			ected to the booking journey.
Minhas Cotações		Freight Charges	Lump Sum		USD	845	814	814		made to the	e search criteria may result i	n a price recalculation.
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Reservas	.	Export Surcharges	Wharfage Origin		EUR	30	43	43	O Mollerussa	CARGOS DE T	RANSPORTE	
									24 JUN 2021 - 17:00	Environmenta	al Fuel Fee	E
🗐 Documentação	.		Terminal Handling Charge Orig.		EUR	233	233	233		40 Dry High	n x 1 (EUR 66.00)	
C/ Documentação									25 JUN 2021 - 08:00 (Salida)	Basic Ocean F	reight	US
	-	Freight Surcharges	Marine Fuel Recovery		USD	196	392	392		40 Dry High	n x 1 (USD 440.00)	
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(d) Maulmatan			Heavy Lift Charge		USD	250				Terminal Han	dling Service - Origin	EL
Ø Navigator	1000000											

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USD 440.00

EUR 66.00

_____ EUR 45.00

EUR 250.00

The Problem

Freight forwarding industry lacks digitization, standardized data and sales automation



Data Analysis

Price Analysis



Time spent quoting a single shipment

All processes are manual, no connectivity or digitization

HIGH Sales COST Pricing

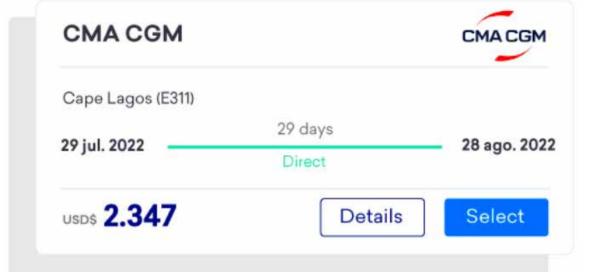


Lost opportunities due to delayed quotation to customers

THE SOLUTION An automated way to manage freight rates

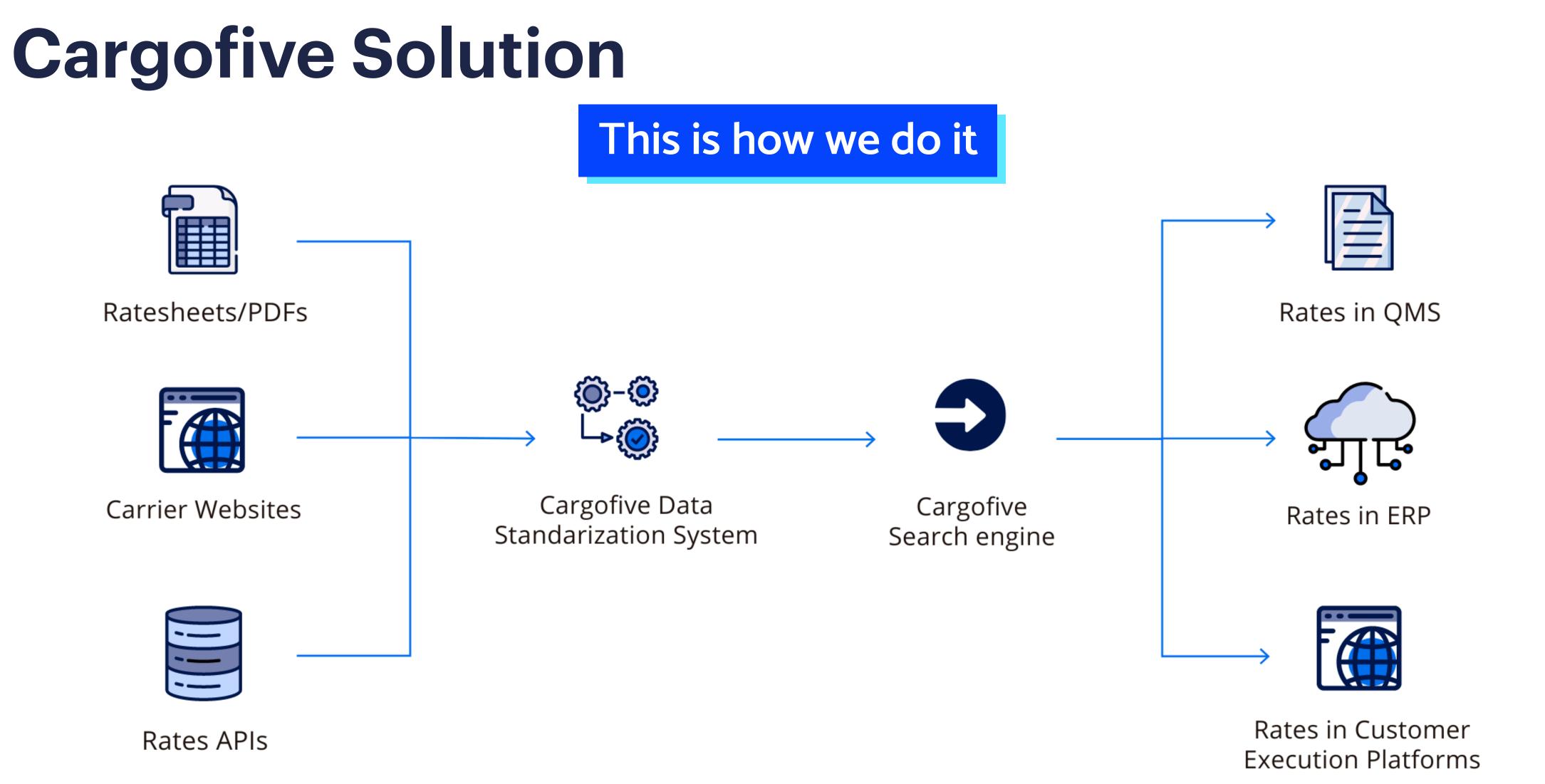
Rate Management Automation

- Ocean, Local and Inland charges in seconds
- **Standardize Data from multiple formats**
- **Schedules Integrations**
- **Sales Automation**
- **Boutique-Style Customer & Sales Support**



Maersk Line	*	MAERSK LINE
Cape Montrey (907)		
241-1 2022	28 days	22 0 00 2022
26 jul. 2022	Direct	22 ago. 2022
USD\$ 2.129	Details	Select

MSC	m sc	MEDITERRANEAN SHIPPING COMPANY
MSC AMBITION (820E)		
25 jul. 2022	33 days Ningbo	- 28 ago. 2022
USD\$ 1.976	Details	Select





Cargofive Solution

All processes are connected, digitalized and faster



and Cargo Owners

and service providers



Cargofive Solution

Digital Platform for Freight Forwarders



Simplified rate distribution Instant quote generation

-30% COST

Customer acquisition **Operational activities**



Increase quote convertion rate Instant pricing







SHIPMENT TRACKING Anytime from anywhere, instantly

Track & Trace

Gain full visibility on your shipments

In 3 simple steps with your BL or Container Number get total control of your shipment

Milestones Details

Live Map Positioning

Transshipments

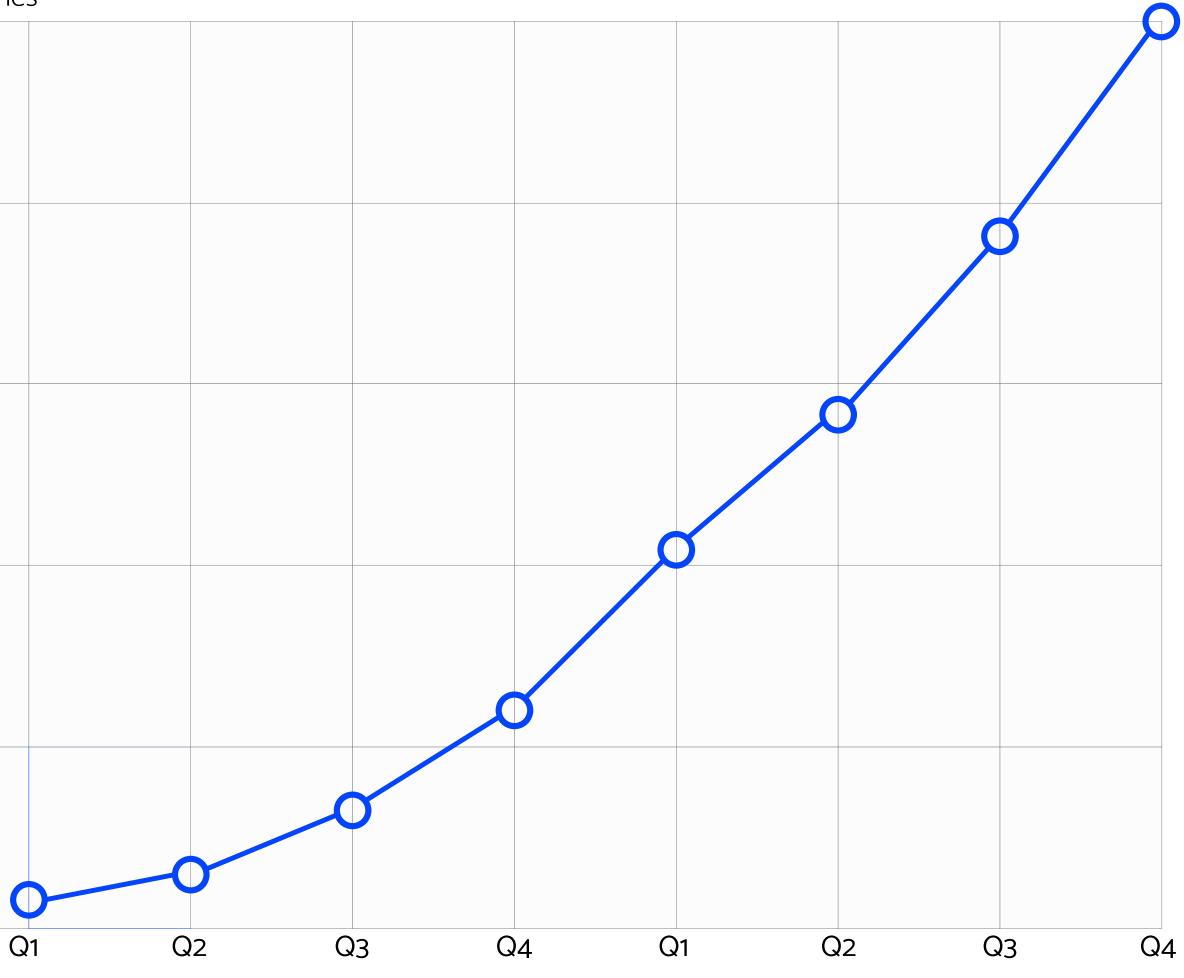
Alerts & Notifications (coming soon)



Discharged MEDU6311018 ROSARIO Transshipment NAPOLI (NAPLES) 20/10/2022 39 days 28/11/2022 Live Map UNITED BELARUS KINGDOM UKRAINE KAZAKHST Vorth FRANCE UZBEKISTAN PORTUGA3 TÜRKIYE Ocean IRAQ PAKIST MOROCCO LIBYA SAUDI ARABIA **CUBA** MALI MALA SUDAN YEMEN SIERRA NIGERIA. **ETHIOPIA** LEONE COLOMBIA EQ. GUINEA KENYA PERU ANGOLA BRAZIL MADAGASCAR PARAGUAY SOUTH AFRICA South ARGENTINA Ocean

Customer Satisfaction	FCL Rates Searche 500k
+500k	400k
Rates Searches	300k
+30k Uploaded Contracts	200k
+300% Anual Growth Rate	100k
	0 G Year 2021





2022

Cargofive Join The Digital Revolution