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International Federation of Freight Forwarders Associations The global voice of freight logistics

ANNUAL REPORT 2020

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FIATA INTERNATIONAL FEDERATION OF FREIGHT FORWARDERS ASSOCIATIONS

FIATA is the leading international organisation in multimodal freight transport. We advocate trade facilitation policies and promote best practices in the supply chain to speak with a unified voice in support of freight forwarding associations and logistics companies.

As a non-governmental, membership-based organisation, we represent freight forwarders in some 150 countries. Our membership is composed of more than 100 Association Members and almost 6,000 Individual Members, overall representing an industry of 40,000 freight forwarding and logistics firms worldwide. Founded in 1926, we represent the interests of our members at the global level, particularly visà-vis transport organisations, international organisations and governments.

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PRESIDENT'S MESSAGE

The COVID-19 pandemic shook the world and has impacted millions of people and economies everywhere, exposing weaknesses in many sectors but also raising opportunities to rebuild better systems and stronger communities. The supply chain showed great resilience over the past year, maintaining the flow of goods despite facing extraordinary circumstances.

Throughout the crisis, FIATA underwent an impressive internal transformation through its Reset Programme but always had as its main priority to support all FIATA Members. To that end there was a focus on knowledge transfer and information sharing to guide before.

Digital connectivity was undeniably crucial for business - and everyday life - to remain possible, as face-to-face encounters became a thing of the past and the world went online. Digitalisation was embraced at an accelerated speed, along with the new normal, and that was seen in FIATA holding over a hundred virtual meetings for Members throughout the year. FIATA Members had never been so closely connected while being so far apart, and I believe that to be a great achievement.

The work carried out by our Reset Programme was significant and has laid the groundwork for what the new FIATA has to offer. The organization has been restructured, its objectives and priorities revised, procedures optimised, and a new era embarked upon. Being a FIATA Member has been redefined, exceptional value has been created during the most difficult times. No matter the global situation, the new FIATA envisioned is to better serve Members – being one that is proactive. energetic and relevant - and resolutely focused on the future, is now also a palpable reality.

As we prepare to emerge from a global crisis, the freight forwarding industry must continue to operate and adapt its businesses – and FIATA is ready to lead the way. FIATA is no longer looking back, but rather looking forward and into the possibilities of what the future may bring to freight forwarders. If the freight forwarding industry have learned anything this year, it's that the world can change overnight, and FIATA must be prepared to embrace and adapt to those changes constructively and efficiently.

FIATA thanks each and every one of its members for their continued trust in FIATA and looks forward to a collaborative and successful year to come.

Sincerely,

"

AS WE PREPARE TO EMERGE FROM A GLOBAL CRISIS, THE FREIGHT FORWARDING INDUSTRY MUST CONTINUE TO OPERATE AND ADAPT **ITS BUSINESSES – AND FIATA IS READY TO LEAD THE WAY**

freight forwarders Members through these unprecedented times. Through the delivery of a dedicated COVID-19 platform, relevant tools and resources, and overall improved communications, FIATA brought the freight forwarding community together like never

> **Basil Pietersen** President

DIRECTOR GENERAL'S MESSAGE

I had the unique experience of joining FIATA at an unprecedented times for the organization and the world. Despite going through a global pandemic, my main priority upon arrival as Director General was the implementation of the 'Reset Programme' decided at the General Meeting 2019 in Cape Town under the guidance of the FIATA Presidency. The pandemic has added to this objective a need to ensure close proximity to our members and provide them tools to navigate in turbulent times. Among this, FIATA has worked intensively at the international level to build awareness of the key role of freight forwarders during the pandemic and its recognition as an essential service, while calling for a functioning supply chain.

The FIATA *Reset Programme* is an initiative and announced in the second quarter 2021, from the FIATA Presidency to re-structure, the FIATA Digital strategy seeks to create a re-energise and modernise the entire network of trust where data is seamlessly organization and the way it conducts business. exchanged across the industry. Two projects The Reset Programme first called for the have already been launched to create a full re-structure of the FIATA Headquarters, registry of FIATA members' digital identity which meant bringing a whole new team to and a library of digital standard templates, with a clear focus on the digitalisation of the lead the newly created business units on international trade and law, professional FBL, the main FIATA multimodal document. development and sustainability, digital The Reset Programme also highlighted the projects, communication and events, and need to better protect and manage FIATA's membership and administration.

intellectual property, so an audit of licenses This also meant moving the office from Zurich was conducted to ensure compliance of regulations and copyright enforcement to Geneva to reinvigorate the presence among governmental and non-governmental on FIATA's widely used documents - with international actors and advocate trade many enhancements still ahead. As we look facilitation policies that will reposition to the future, FIATA is also conscious of the FIATA as the key global freight logistics need to engage younger professionals in our organization. Such a programme represents industry and have invested valuable time and clearly a significant change for Members from resources to modernise our communication what they were used to in the past. If it was - from revising our website and social media necessary for FIATA to adapt its organization accounts, to redesigning our magazine to the new reality, this was not without having and newsletters to give FIATA a more to overcome the resistance to change that is a contemporary outlook. natural human feeling. We can be all proud at Many milestones have been achieved this FIATA that we were able, as group, to manage year, and while these have not been without such change without business disruption.

In terms of education, the *Reset Programme* called for the enhancement of training through the newly created FIATA Logistics Institute. The three identified workstreams focusing on standards and certifications, digital learning and international cooperation, and with a key emphasis on young logistics professionals bring all training and education activities under one umbrella.

To leverage Member opportunities, it was also a priority to help freight forwarders enter the digital world and catch up with their delay in that area. We were successfully doing that through the establishment and ongoing implementation of FIATA digital strategy. Elaborated in only a few months of hard work

Many milestones have been achieved this year, and while these have not been without their own challenges, we have come a long way since we set sail for the new FIATA. I look forward to what lies ahead, as I am confident that the direction we are moving toward, all together, will continue to bring great value for Members and ensure the success of FIATA in a new future.

Sincerely,

Dr. Stéphane Graber Director General



MEETINGS & EVENTS

world in lockdown for most of 2020, FIATA - as was the case for many companies to cancel all its face-to-face meetings, including flagship events such as the HQ Meeting and the FIATA World Congress. Nevertheless, our organisation remained active, continued to cater to its members' needs and managed to increase digital connectivity among them. Over the year, more than 100 virtual meetings were held and completely reshaped the way of interacting. While some meetings were in the past held only twice a year, under the COVID sanitary restrictions, meetings were more regular – sometimes monthly - allowing our members to stay close during this unprecedent time, but creating new organisational challenges for FIATA.

Since the COVID-19 pandemic put the Our statutory General Meeting, which would normally have taken place during the FIATA World Congress, was – for the first time – and international organisations - had successfully held online on 07 December and welcomed almost 200 participants from all regions. Among other items, the General Meeting approved reports from the Presidency on FIATA's 2019 activities and finances, and adopted its 2021 budget. Two new Association Members were also welcomed, the Transportation & Logistic Federation of Iran (TLFI) and the Turkmen Logistics Association (TLA).

> The General Meeting also hosted a keynote address by Mr. Adam Roark, Worldwide Transportation and Logistics Industry Lead at Amazon Web Services. Our guest provided insights on several topics impacting the supply chain, such as the need to streamline data and enable digitalisation, disruption management, e-commerce and autonomous solutions.



INSTITUTES, ADVISORY BODIES AND REGIONS

FIATA's Institutes and Advisory bodies provide advice on technical and policy issues concerning land-, sea-, air- and multimodal transport; logistics and customs; trade concessions; information technology; and education and training.

INSTITUTES

Airfreight Institute (AFI) Chair: Keshav TANNA

and the IATA-FIATA Air Cargo Programme Single Window System, and the development as the remittance frequency of the CASS several attempts to revive the project of forwarders and airlines should work.

Several issues linked to the impact of the PSCG). COVID-19 pandemic on airfreight became key topics of discussion. The optimisation of The custom authorities' rapid response supply chains to deliver vaccines remained Transport Research Society.

Customs Affairs Institute (CAI) Chair: Steve PARKER

Throughout 2020, the Airfreight Institute The Customs Affairs Institute strengthened continued its collaboration with the its long-standing partnership with the World International Air Transport Association (IATA) Customs Organization (WCO) on key issues through the IATA-FIATA Consultative Council such as: the use of advanced technologies, the (IFACP). It also raised several issues such and implementation of the Authorised Economic Operator (AEO) programmes. Consultative Council and the CAC and CSC As part of discussions around the WCO voting items – including V/8 and V/9. Despite Framework of Standards to Secure and Facilitate Global Trade (SAFE Framework), the modernisation of the IFACP, it was regretfully Institute provided its expertise in the revision terminated by IATA (effective December of the AEO implementation tools. It also 2020), leaving the challenging task to find worked on providing guidance to the WCO out how the collaboration between freight Review of the Revised Kyoto Convention and continued its collaboration with the WCO Private Sector Consultative Group (WCO

mechanism put in place during the pandemic central in AFI discussions, and the Institute was highly welcomed by CAI. The context welcomed a keynote address on this topic by also led to the Institute providing guidance Prof. Wouter Dewulf, VP External of the Air on abandoned goods to the Advisory Body on Legal Matters (ABLM) for the development of a best practice guide on the topic.



FIATA Logistics Institute (FLI) Acting Chair: Stephen MORRIS

The FIATA Logistics Institute (FLI) -a merger of the former Advisory Body on Vocational Training and the former FIATA Logistics Academy – brings professional development and training activities under one umbrella. To support FIATA members in equipping the industry with the necessary skills and competences, three separate task forces have been set up. Task Force 1 focuses on Training standards, Task Force 2 focuses on Digital learning and international cooperation and Task Force 3 focuses on Young professionals and diversity.

> This Institute first elaborated its standard operating procedures, which were adopted by the Presidency in consultation with the Extended Board. Then, its first task was the validation and re-validation of Association Members' training programmes leading to the FIATA Diplomas. The Institute also provided administrative support for the delivery of the ICAO-FIATA Dangerous Goods by Air training programme. With TT Club, it jointly organised the 2020 Young International Freight Forwarder of the Year Award (YIFFYA). And the Institute welcomed Stephen McDermott a its new chair, elected at the General Meeting.

Multimodal Transport Institute (MTI) Chair: Robert KEEN

The Multimodal Transport Institute is composed of four working groups representing rail, road and sea transport, and sustainable logistics. In 2020, the pandemic's deep impact on the industry was reflected on the work carried out.

Working Group Sea Transport Chair: Jens ROEMER Given the impact of the pandemic on sea freight, this working group focused on issues that - if pre-existing to the pandemic increased significantly in 2020. This included port congestions, container surcharges and imbalances, the International Maritime Bureau's projects of NVOCC Registration and Code of Conduct. The situation concerning demurrage and detention charges was closely monitored by the working group, which welcomed the FMC Final Rule on Demurrage and Detention, upon which FIATA developed a toolkit with guidance to its members (available on https://fiata.org/ resources/practical-guides.html).

This working group also produced several position papers, from the importance of maintaining and facilitating the flow of essential goods to considerations for potential addition of COVID-19 specific clauses in bills of lading. It also continued to monitor global maritime competition issues and conducted a Global review of container surcharges in order to evaluate the global situation and consider possible further actions.

Working Group

Rail Transport Chair: Ivan PETROV

This working group explored challenges and opportunities brought by Eurasian land bridges and corridors and prioritised discussions on the impact on supply chains and on environmental considerations. It also addressed the need for harmonised systems and negotiable transport documents, drawing example for the Negotiable FIATA Multimodal Transport Bill of Lading. Finally, this working group continued its collaboration with the United Nations Commission on International Trade Law (UNCITRAL) on the importance to amend international conventions and domestic laws to provide for negotiable documents in rail transport.



Chair: Tomas SUHANYI

work focused on the impact of the pandemic on road transport and helped raise awareness on the impact of border and travel restrictions on truck drivers and essential workers. It also continued its collaboration with CLECAT on business recovery planning, the EU mobility package, the need to ensure harmonisation and cross-border processes.

This working group's



Working Group Sustainable Logistics Chair: Cavit UGUR

This working group welcomed a new Chair and proceeded to a call of delegates. It worked to revise its concept, vision and mission and was integrated into the Multimodal Transport Institute. This working group also contributed to a UNECE article on the establishment and development of infrastructures in several countries.

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ADVISORY BODIES

Advisory Body on International Affairs (ABIA) Chair: Paul GOLLAND

resources issues within the industry pre- and Trade Facilitation Agreement at their national post-COVID-19. Looking into the future, ABIA level. will assess the involvement of Association

This advisory body focused its work on human Members in the World Trade Organization's

Advisory Body on Information Technology (ABIT) Chair: Anne SANDRETTO

In May 2020, FIATA's digital strategy was experts launched, under the leadership of the organisations active in the trade and Advisory Body on Information Technology. transport industry, and software providers This strategy includes six projects, which representatives – were created to help define will allow members to exchange secured the two projects' business requirements, and authenticated data, access/use/sign up-to-date FIATA standard trade data/ documents, and leverage industry intelligence Proof of Concept, aiming to demonstrate through their everyday tools (transportation management solution (TMS) and other FIATA's electronic Bill of Lading solution, was softwares).

In June 2020, two projects were launched: FIATA's Digital Identity and the Digitalisation In parallel, ABIT established a partnership of FIATA's Standard Trade Documents. Two dedicated working groups - composed of the ABIT chair and members, digitalisation

from other international which were also discussed in other institutes and bodies meetings. As a result, a combined the technical and operational feasibility of proposed and approved by the Presidency at the end of the year.

with PayCargo to start the development of a custom online payment platform for members.

Advisory Body on Legal Matters (ABLM) Chair: Yuntao YANG

This advisory body produced a Best Practice the United Nations Economic Commission Guide on Abandoned Goods to provide for Europe (UNECE) and collaborated on guidance to members since the number of the underlying global legal framework to situations increased following the COVID-19 support negotiable multimodal transport bills crisis. It also continued its collaboration of lading, and participated in a UNECE panel with the United Nations Commission on on the impact of the crisis on intermodal International Trade Law (UNCITRAL) and transport and logistics.

Advisory Body on Safety and Security (ABSS) Chair: Brian LOVELL

This advisory body is active on key security and organised crime. It welcomed a new chair at safety issues which may impact the integrity the end of 2020, Niels Beuck, and launched a of the supply chain, such as cybersecurity and call for delegates.

Congress Committee Chair: Stanley LIM

This committee faced challenges in the The committee also continued to work organisation of the 2020 edition of the FIATA closely with the Korean International Freight World Congress because of the pandemic's Forwarders Association on the 2022 FWC, continued impact on travel restrictions, taking into consideration the many challenges. border controls, and an understandable Work was also done to start reviewing and hesitancy from delegates and participants as redrafting the FWC contractual arrangements to their attendance. The Committee worked and FWC protocol so that it would provide closely with Forward Belgium in the decision a basis for the 2024 FWC in Panama, to to postpone the FWC initially scheduled for be organised by the Asociación Panameña 2021 in Brussels to 2023, noting the need de Agencias de Carga. The committee also to consider both FIATA's duty of care to initiated work on the invitation to Association Members to host the 2025 FWC, which will participants and the needs and deliverables of the event itself. be distributed in 2022.



REGIONAL BODIES

The Regions bring forward regional issues and can submit them to the Institutes and Advisory Bodies, when necessary. The intention being, at a regional level, to identify industry issues and assist members in solving them, as well as to strengthen synergies between regional members.

The Extended Board adopted regional rules on **24 September 2020** to increase consistency across all four Regions and ensure an equal operating framework.

Region Africa and Middle East

Chair: David PHILLIPS

Key topics discussed in 2020 within this region:

- COVID-19 and customs issues
- the African Continental Free Trade Area (AfCFTA), which will cover a market of 1.2 billion people and a GDP of \$2.5 trillion, across all 55 member States of the African Union. In terms of numbers of participating countries, AfCFTA would be the world's largest free trade area since the formation of the World Trade Organization.
- the North-South corridor project: a multi-modal (road, rail and ports) transcontinental interconnector, connecting South Africa in the south to Egypt in the north

- the FMC Rule on Demurrage and Detention
- the Authorised Economic Operator (AEO) project
- the concept of SMART borders (SMART for Secure, Measurable, Automated, Risk management-based, and Technologydriven) to facilitate trade and mitigate threats linked to the cross-border flows of goods

Region Americas

Chair: Jorge HEINERMANN

Key topics discussed in 2020 within this region:

- sea- and land- transport issues and challenges associated with COVID-19
- procedures and processes put in place in several countries in the aftermath of the pandemic
- custom affairs in the Americas and customs implementation in Latin America
- how to move forward and improve the fluidity of supply chains with the use of technology in customs procedures
- the demurrage fees situation on the continent

Region Asia-Pacific

Chair: Adelaide YANG

Key topics discussed in 2020 within this region:

- the impact of COVID-19 on trade, investment and transport connectivity in the region, with guest speaker Ms. Azhar Jaimurzina from the United Nations Economic and Social Commission for Asia and the Pacific (UNESCAP)
- the impact of the pandemic on airfreight in Australia
- the FMC Rule on Demurrage and Detention

This region also organised three successful webinars.



- the FMC Rule on Demurrage and Detention
- difficulties with capacity and rates in airfreight
- airlines projections for 2020 and 2021
- abandoned goods
- cargo screening and enhanced security
- training and education needs in the industry

- the difference in implementation of the Authorised Economic Operator (AEO) concept from country to country
- legal matters regarding Trade and Logistics in China in relation to the pandemic
- training and education needs, and the reinforcement of the collaboration with UNESCAP in this domain

On **21 May 2020**, FIATA followed the 76th Session of the Economic and Social Commission for Asia and the Pacific, held online, which focused on "Promoting economic, social and environmental cooperation on oceans for sustainable development". And on **25 September 2020** FIATA Director general Dr. Stéphane Graber took part in the UNESCAP "Regional Conversation Series on Building Back Better" – Session 4: "Resilient supply chains and connectivity". This event explored challenges, opportunities, and best practices for economies in Asia and the Pacific in revitalising supply chains and connectivity on their path of recovery from the COVID-19 pandemic. FIATA addressed the issue of incorporating sustainability principles into supply chains at a regional and global scale.

Region Europe

Chair: Antonella STRAULINO

Key topics discussed in 2020 within this region:

- FMC Rule on Demurrage & Detention (with participation of WG Chair Jens Roemer)
- pre-Brexit preparations, as the United Kingdom's withdrawal from the European Union was already having serious consequences on trade and was causing disruptions impacting freight forwarders
- the European Union Mobility Package (for drivers, road transport operators and enforcers) and commercial road transport in the European Union
- how to increase the Region's work with non-EU European economies to strengthen the voice of freight forwarding in Europe at large

In May 2020, FIATA participated, as an observer, in two meetings held by the Digital Transport and Logistics Forum (DTLF) of the European Commission. This forum gathers groups of experts on digital freight transport and logistics, with the aim to facilitate the use of data and establish protocols and standards to share some of it more easily between all the supply chain stakeholders. The first meeting, on 06 May 2020 was the meeting of the Subgroup 2 (Corridor Freight Information Systems). The second one, on 07 May 2020, was the *meeting of the Subgroup* 1 on "Paperless Transport". Through its participation, FIATA ensures the visibility of its Digital Strategy, while fostering the interoperability of its solutions with others digital initiatives. In September, WG Sea Chair, Jens Roemer, provided a presentation on the decision of the US Federal Maritime Commission's Final Rule on demurrage and detention practices, and how this can be applied in the European context.

FIATA FOUNDATION

The FIATA Foundation plays a key role in our ecosystem, as it supports freight forwarding and logistics vocational training in low- and middle-income countries. Its objective is, through training for trainers courses, to encourage FIATA Association Members to set up training programmes in their own countries. But with the COVID-19 pandemic, several obstacles arose, and in 2020 the



POLICY AND ADVOCACY ACTIVITIES & PUBLICATIONS

POSITION PAPERS

(available on https://fiata.com/resources/position-papers.html)

30 March 2020 Invoking force majeure in the COVID-19 crisis: Some practical tips

- 01 April 2020 Maintaining the flow of essential goods during the COVID-19 crisis
- Left with abandoned goods: What's next? 23 April 2020
- 01 May 2020 Guidance on the addition of COVID-19 specific clauses in bills of lading
- 25 May 2020 The challenge of handling airfreight capacities in COVID-19 and beyond
- 19 June 2020 Trade facilitation... the way out of COVID-19
- 22 June 2020 Repatriation of stranded seafarers necessary for global trade
- 23 July 2020 National committees on trade facilitation

GUIDANCE ISSUED FOR THE FREIGHT FORWARDING COMMUNITY

(available on https://fiata.com/resources/position-papers.html)

FMC Final Rule on Demurrage and Detention Toolkit published on 26 October 2020

Best Practice Guide on Abandoned Goods published on 02 December 2020

OTHER PUBLICATIONS

FIATA Review

The FIATA Review presents a global outlook on transport and logistics issues, May as well as the latest news from FIATA members. Published quarterly in print and digital, it is distributed to the freight forwarding community and to partners and subscribers worldwide.

March

July

September December

FIATA REVIEW 2020







July





December

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May





September



FMC FINAL RULE ON DEMURRAGE AND DETENTION

Toolkit



2020 PRESS RELEASES

31 January 2020	Coronavirus raises tension on container charges
19 March 2020	FIATA – Together we are st
20 March 2020	FIATA-IATA, Key partners i and economic impacts
25 March 2020	Seafreight – The heavy lift
27 March 2020	Across land borders road a
01 April 2020	FIATA invites shipping lines demurrage and detention cl
24 April 2020	Trade compromised withou
30 April 2020	FIATA publishes new positi during COVID-19
07 May 2020	FIATA welcomes FMC's fina and detention charges
25 May 2020	FIATA stands with seafarer during COVID-19
08 June 2020	FIATA and KIFFA postpone
04 August 2020	FIATA and TT Club congrat international forwarders av
26 October 2020	FIATA FMC toolkit provide demurrage and detention p
07 December 2020	FIATA holds annual Genera
10 December 2020	Young International Freight

on shipping line position

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in adversity - COVID-19 medical

- and rail Vital lifelines
- es to adapt their practice on charges during the COVID-19 crisis
- out international freight forwarders
- tion paper on container imbalance
- nal interpretative rule on demurrage
- rs maintaining the global supply chain
- e 2020 FIATA World Congress to 2022
- itulate regional winners of young award
- es guidance to members on unjust practices
- al Meeting
- nt Forwarder of the Year announced



GOVERNANCE

FIATA PRESIDENCY

The Presidency is the organisation's executive management:



Basil Pietersen, South Africa President



Turgut Erkeskin, Turkey **Senior Vice President**



Babar Badat, Pakistan Immediate Past President and Acting Treasurer



Ivan Petrov, Bulgaria Senior Vice President



Robert A. Voltmann, United States / Chile Secretary General



Thomas Sim, Singapore **Senior Vice President**



implement the resolutions of the General Meeting and the Presidency and operates under the directions of the Director General, Dr. Stéphane Graber.



Dr. Stéphane Graber **Director General**

Vice President	Nadia Abdul Aziz	UAE	The Extended Board advises
Vice President	Marc D. Bibeau	Canada	the Presidency.
Vice President	Mark Bromley	UK	 It is composed of 12 Vice Presidents plus 13 Chairs of
Vice President	Krishnan Chelliah	Malaysia	Institutes, Advisory Bodies, and Regional Bodies.
Vice President	David Fielder	Australia	
Vice President	Richard D. Gluck	USA	_
Vice President	Ahmed Moustafa	Egypt	_
Vice President	Byung Jin Kim	Rep. of Korea	_
Vice President	Galo N. Molina	Ecuador	_
Vice President	David Nutakor	Ghana	_
Vice President	Jens Roemer	Belgium	_
Vice President	Neil Taylor	Chile	_
Chair, AFI	Keshav Tanna	India	
Chair, AFI Chair, CAI	Keshav Tanna Steve Parker	India UK	_
		UK	-
Chair, CAI	Steve Parker	UK	-
Chair, CAI Chair, FLI	Steve Parker Stephen McDermott	UK Canada	-
Chair, CAI Chair, FLI Chair, MTI	Steve Parker Stephen McDermott Robert Keen	UK Canada UK	
Chair, CAI Chair, FLI Chair, MTI Chair, ABIA	Steve Parker Stephen McDermott Robert Keen Paul Golland	UK Canada UK Australia	
Chair, CAI Chair, FLI Chair, MTI Chair, ABIA Chair, ABIT	Steve Parker Stephen McDermott Robert Keen Paul Golland Anne Sandretto	UK Canada UK Australia France	
Chair, CAI Chair, FLI Chair, MTI Chair, ABIA Chair, ABIT Chair, ABLM	Steve Parker Stephen McDermott Robert Keen Paul Golland Anne Sandretto Yuntao Yang	UK Canada UK Australia France China	
Chair, CAI Chair, FLI Chair, MTI Chair, ABIA Chair, ABIT Chair, ABLM Chair, ABSS	Steve Parker Stephen McDermott Robert Keen Paul Golland Anne Sandretto Yuntao Yang Niels Beuck	UK Canada UK Australia France China Germany	
Chair, CAI Chair, FLI Chair, MTI Chair, ABIA Chair, ABIT Chair, ABLM Chair, ABSS Chair, RAMs	Steve Parker Stephen McDermott Robert Keen Paul Golland Anne Sandretto Yuntao Yang Niels Beuck Jorge Heinermann	UK Canada UK Australia France China Germany Argentina	
Chair, CAI Chair, FLI Chair, MTI Chair, ABIA Chair, ABIT Chair, ABLM Chair, ABSS Chair, RAMs Chair, RAME	Steve ParkerStephen McDermottRobert KeenPaul GollandAnne SandrettoYuntao YangNiels BeuckJorge HeinermannDavid Phillips	UK Canada UK Australia France China Germany Argentina South Africa	

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Vice President	Ahmed Moustafa	Egypt	
Vice President	Byung Jin Kim	Rep. of Korea	
Vice President	Galo N. Molina	Ecuador	
Vice President	David Nutakor	Ghana	
Vice President	Jens Roemer	Belgium	
Vice President	Neil Taylor	Chile	
Chair, AFI	Keshav Tanna	India	
Chair, CAI	Steve Parker	UK	
Chair, FLI	Stephen McDermott	Canada	
Chair, MTI	Robert Keen	UK	
Chair, ABIA	Paul Golland	Australia	
Chair, ABIT	Anne Sandretto	France	
Chair, ABLM	Yuntao Yang	China	
Chair, ABSS	Niels Beuck	Germany	
Chair, RAMs	Jorge Heinermann	Argentina	
Chair, RAME	David Phillips	South Africa	
Chair, RAP	Adelaide Yang	Chinese Tapei	
Chair, REU	Antonella Straulino	Italy	

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MEMBERSHIP

In 2020, FIATA counted **108** Association Members representing the freight forwarding industry within a country or territory and 5178 Individual Members representing freight forwarding and logistics companies. The full directory is available on the website: www.fiata.org.

ASSOCIATION MEMBERS (by country)

- ARG Asociación Argentina de Agentes de **Carga Internacional**
- **ARM** Association of Armenian Freight Forwarders
- AUS Australian Federation of International Forwarders **
- AUS Customs Brokers and Forwarders Council of Australia *
- AUT Zentralverband Spedition & Logistik
- BGD Bangladesh Freight Forwarders Association
- **BLR** Belarussian Association of International Forwarders
- BEL Forward Belgium

ASSOCIATION

MEMBERS

- Foreign Trade Chamber of Bosnia BIH and Herzegovina International Freight Forwarders Association
- **BRA** Associacao Nacional das Empresas Transitarias de Carga Aerea, Comissarias de Despachos e **Operadores** Intermodais
- **BRN** Brunei Freight Forwarders Association
- **BGR** The Bulgarian Association for Freight Forwarding, Transport and Logistics
- KHM Cambodian Freight Forwarders Association
- CMR Syndicat National des Auxiliaires de Transports et de Transit
- **CAN** Canadian International Freight Forwarders Association. Inc.

*according to ISO 3166-1 alpha-3

** On 01 July 2020, the two associations merged to form the International Forwarders & Customs Brokers Association of Australia.

- CHL Asociación Logística de Chile
- **CHN** China International Freight **Forwarders Association**
- **CN-HK** Hong Kong Association of Freight Forwarding and Logistics
- **CN-TW** International Ocean Freight Forwarders & Logistics Association, Taiwan
- **CN-TW** Taipei Airfreight Forwarders & Logistics Association of Taiwan

CN-TW Taiwan Freight Logistics Association

- **COL** Federación Colombiana de Agentes Logísticos en Comercio Internacional
- CRI Asociación Costarricense de Agencias de Carga y Logística Internacional
- HRV Croatian Chamber of Economy International Freight Forwarders Association of Croatia
- CYP Cyprus Clearing and Forwarding Agents Association
- CZE Association of Forwarding and Logistics of the Czech Republic
- **DNK** The Danish Freight Forwarders Association
- D1 Association des Transitaires de Djibouti
- **DOM** Asociación Dominicana de Agentes de Carga Aérea y Marítima
- ECU Asociación Ecuatoriana de Agencias de Carga y Logística Internacional
- Egyptian International Freight EGY Forwarding Association
- **Estonian Logistics & Freight** EST



IN 2020

Forwarding Association

ETH Ethiopian Freight Forwarders and Shipping Agents Association Finnish Freight Forwarding and FIN Logistics Association **FRA** Union des Entreprises de Transport et Logistique de France **GEO** National Association of Freight Forwarders of Georgia DEU DSLV Bundesverband Spedition Und Logistik **GHA** Ghana Institute of Freight Forwarders GRC Association of International Freight Forwarders & Logistics **Enterprises of Greece GTM** Asociación Guatemalteca de Agencias de Carga HND Asociación Hondureña de Agencias de Carga y Logística Internacional HUN Association of Hungarian Forwarders IND The Air Cargo Agents Association of India IND Federation of Freight Forwarders' Associations in India IDN Indonesian Logistics and Forwarders Association IRN International Transport Companies Association of Iran Irish International Freight Association IRL ISR The Israeli Federation of Forwarders and Customs Clearing Agents

- ITA Federazione Nazionale delle Imprese di Spedizioni Internazionali
- JPN Japan Aircargo Forwarders Association
- JPN Japan Freight Forwarders Federation
- JPN Japan International Freight Forwarders Association
- JOR Jordanian Logistics Association
- **KAZ** Association of National Freight Forwarders of the Rep. of Kazakhstan
- **KEN** Kenya International Freight and Warehousing Association
- **KOR** Korea International Freight Forwarders Association
- LVA Latvian National Association of Freight Forwarders and Logistics
- LBN Lebanese Forwarders Syndicate
- LTU Lithuanian National Association of Forwarders and Logistics
- MYS Federation of Malaysian Freight Forwarders
- MLT The Malta Chamber of Commerce, Enterprise and Industry
- MAR Association des Freight Forwarders du Maroc
- MUS Association Professionnelle des Transitaires et Assimiles

- MEX Asociación Mexicana de Agentes de Carga
- MDA Association of Forwarders and Custom Brokers of the Republic of Moldova
- MNG Federation of Mongolian Freight Forwarders
- MMR Myanmar International Freight Forwarders' Association
- NLD Netherlands Association for Forwarding and Logistics
- NZL Customs Brokers & Freight Forwarders Federation of New Zealand
- NIC Asociación Nicaragüense de Agencias de Carga
- NOR Norwegian Logistics and Freight Association
- PAK Pakistan International Freight Forwarders Association
- PAN Asociación Panameña de Agencias de Carga
- **PRY** Asociación de Transitarios del Paraguay y Operadores Logísticos
- **PHL** Philippines Multimodal Transport and Logistics Association
- POL Polish International Freight Forwarders Association
- **PRT** Associacao dos Transitarios de Portugal

- **ROU** Freight Forwarders Association of Romania
- **RUS** The Russian Association of Freight Forwarding and Logistic Organizations
- **SLV** Asociación Salvadoreña de Agencias de Carga y Transitarios
- SAU National Logistic Committee, Council of Saudi Chambers
- SGP SAAA@Singapore
- SGP Singapore Logistics Association
- **SRB** Chamber of Commerce and Industry of Serbia - Association for Transport and Telecommunications
- **SVK** Association of Logistics and Freight Forwarding of the Slovak Republic
- **SVN** Chamber of Commerce and Industry of Slovenia Transport Association
- **ZAF** The South African Association of Freight Forwarders
- ESP Federación Española de Transitarios, Expedidores Internacionales y Asimilados
- LKA Sri Lanka Logistics & Freight Forwarders Association
- SWE Swedish International Freight Association
- CHE Spedlogswiss Verband Schweizerischer Speditions- und Logistikunternehmen
- **SYR** Syrian International Freight Forwarding Association



TZA	Tanzania Freight Forwarders Association
TZA	Zanzibar Freight Forwarders Bureau
THA	Thai International Freight Forwarders Association
TUR	International Transporters Association
TUR	Uluslararasi Tasimacilik Ve Lojistik Hizmet Uretenleri Dernegi
UGA	Uganda Freight Forwarders' Association
UKR	Association of International Freight Forwarders of Ukraine
UKR	Association for Transport, Freight Forwarding and Logistics Organizations in Ukraine
UAE	National Association of Freight and Logistics
GBR	British International Freight Association
USA	Transportation Intermediaries Association
URY	Asociación Uruguaya de Agentes de Carga
UZB	Uzbek International Forwarders Association
VNM	Vietnam Logistics Business Association
ZMB	Zambia Customs & Forwarding Agents Association
ZWE	

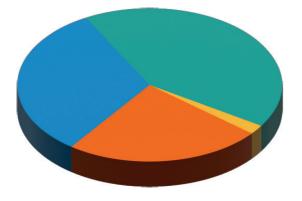
FINANCIAL STATEMENTS

Summary of financial statements in CHF at 31 December 2020

FIATA TOTAL ASSETS:

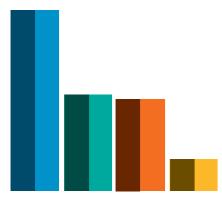
CHF 3,386,788

DISTRIBUTION OF MEMBERS' CONTRIBUTIONS

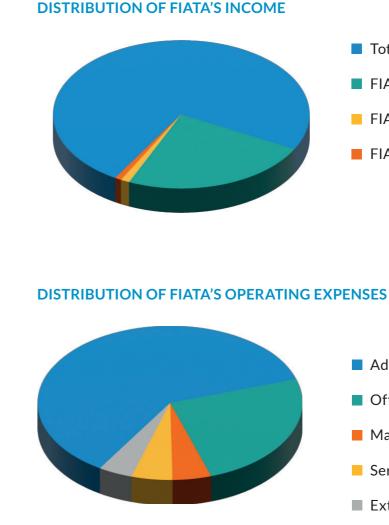


- National Association Members (32%)
- Individual Members Blue and Green (42%)
- Individual Members Yellow (2%)
- Other Members' contributions & Sponsorships (24%)

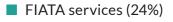
INDIVIDUAL MEMBERS BY FIATA REGIONS



- Region Europe (2,334)
- Region Africa and Middle East (1,243)
- Region Asia-Pacific (1,188)
- Region Americas (413)







- FIATA World Congress (1%)
- FIATA Review related income (1%)

- Administration (62%)
- Offices (25%)
- Marketing and Events (5%)
- Services (5%)
- External professionals (4%)

HEADQUARTERS TEAM

MANAGEMENT

Dr. Stéphane Graber Director General

Stephen Morris Senior Advisor to the Director General (until September 2020)

MARKETING, COMMUNICATIONS AND EVENTS

Pauline Dutertre Marketing and Events Officer (from June 2020)

Claudia Marquina Communications Officer (from April 2020)

DIGITAL PROJECTS

Guy de Pourtalès Senior Technological Advisor

Lucelia Tinembart Digital Projects Officer (from June 2020)

INTERNATIONAL TRADE AND LAW

Andrea Tang International Trade Lawyer (from April 2020)

Daniel Bloch Manager of the Airfreight Institute, Customs Affairs Institute, and Region Asia-Pacific (until December 2020)

Joana Nunes Manager of the Multimodal Transport Institute and Region Europe (until March 2020)

Edouard Lioud Intern (from July to December 2020)

MEMBERSHIP AND ADMINISTRATION

Barbara Wieser Head of Administration

Emmanuela Simantirakis Administration Officer

Vanessa Villa Administration Officer

Betty Welzenback Administrative Assistant (until August 2020)

PROFESSIONAL DEVELOPMENT AND SUSTAINABILITY

Dr. Nina Eggert

Professional Development and Sustainability Officer (from April to December 2020)

Bassil Eid

Manager of the Advisory Body on Information Technology, Advisory Body on International Affairs, Advisory Body on Safety and Security, Working Group on Sustainable Logistics, and Region Africa & Middle-East (until July 2020)

Frédérique Roche

Professional Development and Sustainability Officer (from November 2020)

Verena Schaer

Manager of the FIATA Logistics Academy and Region Americas (until August 2020) FIATA – Annual Report 2020

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