



 **RailGate**



# What is *RailGate?*

RailGate is No.1 NTOCC in Europe targeting only Freight Forwarders as its customers. RailGate is 100% neutral and guarantees that it will never compete with Freight Forwarding companies. On the contrary - will always support them. RailGate customers will for sure increase their competitiveness.





# History and founders

Officially established in 2018 as the first NTOCC in Europe, RailGate has way deeper routes than it's official launch date. RailGate was founded by 4 leading NVOCC's specializing in neutral LCL Sea Freight consolidations and working exclusively for Freight Forwarding customers - Nordicon, Austromar, NVO Consolidation, Baltic Consol Line. Combined experience of all 4 companies is more than 50 years.



# Network Europe



## **RailGate**

Poland  
Germany



## **Baltic Consol Line**

Lithuania  
Latvia  
Estonia



## **Nordicon**

Denmark  
Sweden  
Norway  
Finland



## **Austromar**

Czech Republic  
Austria  
Slovakia  
Hungary



## **NVO Consolidation**

The Netherlands



## **Unimasters**

Romania



## Network Asia



### Panda Logistics

Dalian  
WeiHai

BaoShui  
YanTai

TianJin  
ShangHai

Xi'an  
AIR

LianYunGang  
GuangZhou



### Air Sea Transport

Beijing  
Tianjin  
Zhengzhou  
Wuhu  
Wuhan  
HongKong  
Shenzhen

Xi'an  
Hefei  
Changsha  
Guangzhou  
Zhongshan  
Chongqing  
Shunde

Chengdu  
Dalian  
Yantai  
Qingdao  
Nanjing  
Shanghai  
Fuzhou

Xiamen  
Changzhou  
Wujiang  
Nantong  
Yiwu  
Taipei  
Wuxi

Suzhou  
Ningbo





## Mission

To cut the costs and time consumption for freight forwarding companies while innovating and using the best practices of moving the freight but still maintaining the personal touch.

## Vision

To be the leaders and innovators in NEUTRAL LCL RAIL and FCL RAIL consolidations.

# Advantages



## **Most trade lanes served**

Biggest quantity of  
Westbound/Eastbound  
consolidations



## **Coverage**

Full coverage of  
China and Europe  
countries



## **Experience**

Biggest combined  
experience in One Road One  
Belt project



## **Adaptive IT solutions**

RailGate builds and develops  
proprietary, highly scalable ERP  
system which allows us to adapt to  
almost any needs of a customer

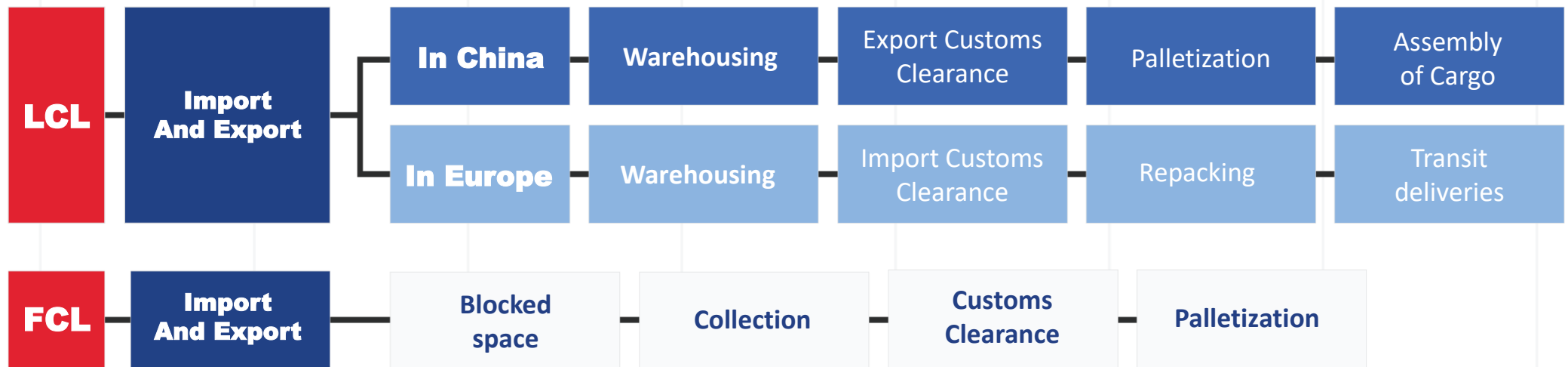


## **Block trains**

RailGate is one of the  
few European  
companies operating  
block trains



# Additional services





# Innovative Solutions

RailGate's proprietary ERP system is built on the Salesforce platform.

Innovativeness and scalability of our ERP system allows us to adapt to almost all digital needs of our customers.

To name only few of them:



Custom  
notifications



Personalized  
analytics



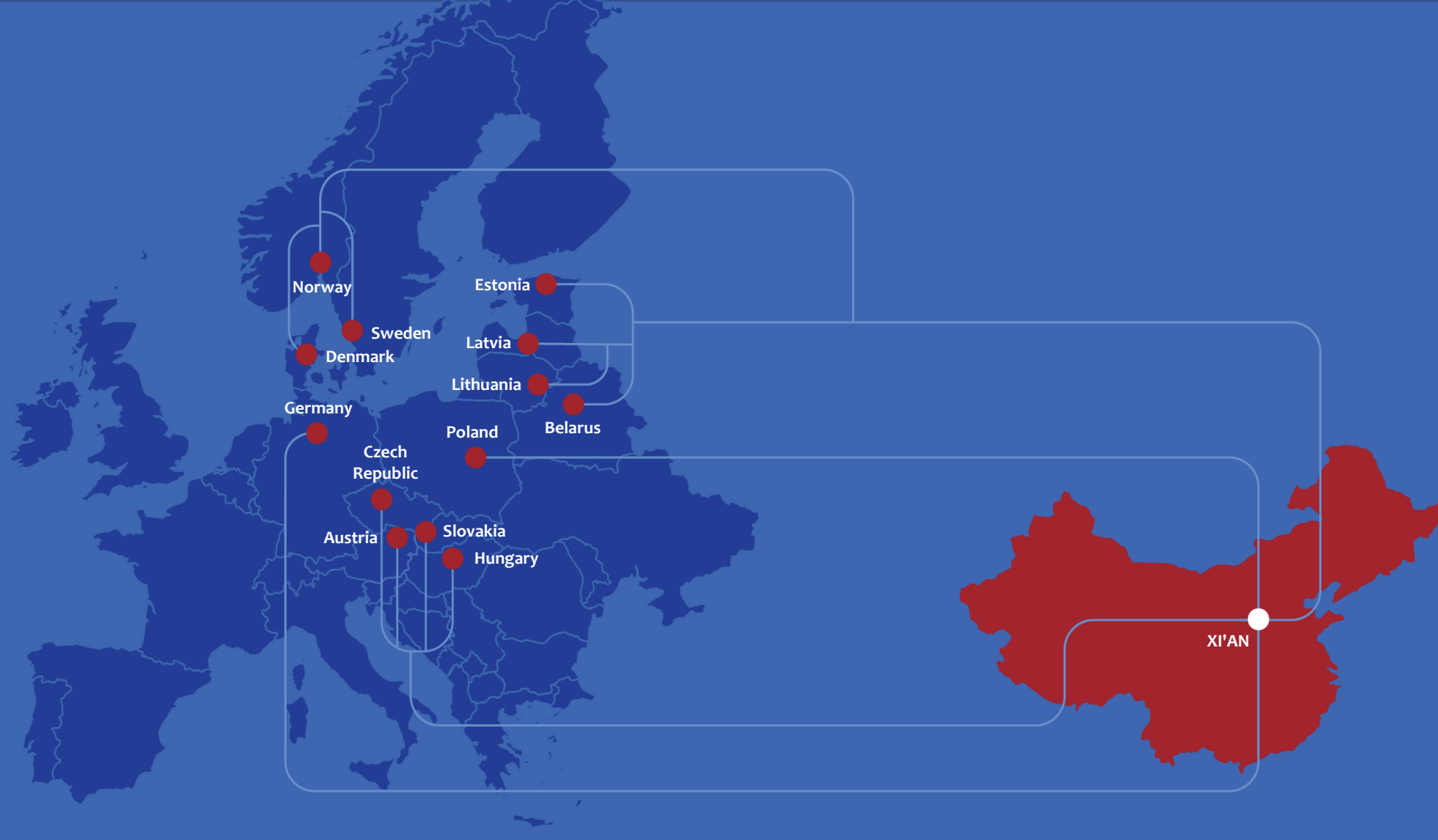
Big scale  
integrations



Personalized  
customer portals

Share with us your digital dreams, and we will make them happen!





## RAILGATE POLAND

China (Xi'an).....Poland (Warsaw)

## RAILGATE GERMANY

China (Xi'an).....Germany (Hamburg)

## BALTIC CONSOL LINE

China (Xi'an).....Lithuania (Vilnius)

China (Xi'an).....Latvia (Riga)

China (Xi'an).....Estonia (Tallinn)

China (Xi'an via  
China  
Changsha).....Belarus (Minsk)

## NORDICON

China (Xi'an).....Denmark (Aarhus)

China (Xi'an).....Sweden (Gothenburg)

China (Xi'an).....Norway (Oslo)

## AUSTROMAR

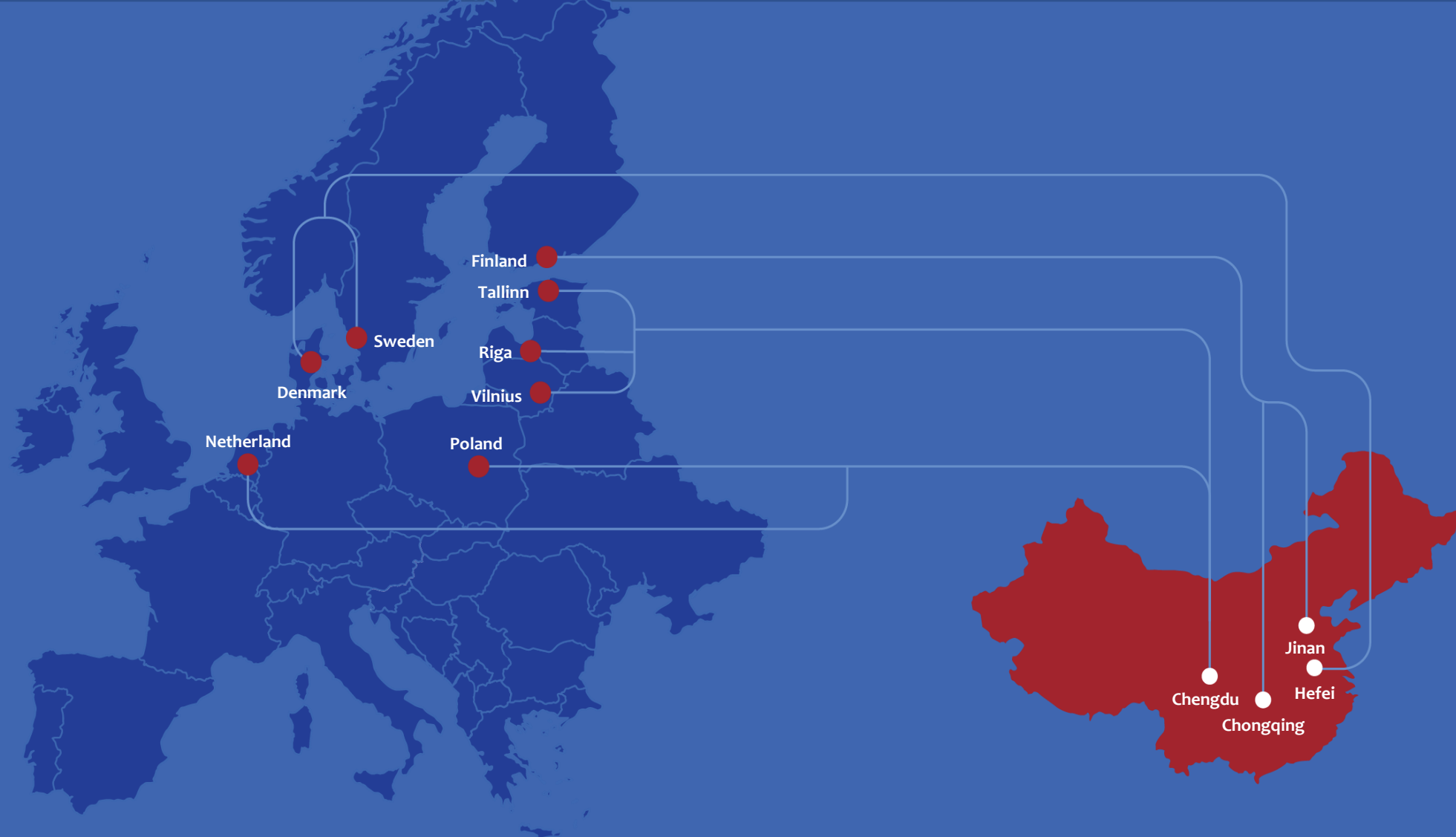
China (Xi'an).....Czech Republic (Prague)

China (Xi'an).....Austria (Krems)

China (Xi'an).....Slovakia (Bratislava)

China (Xi'an).....Hungary (Budapest)





## RAILGATE POLAND

China (Chengdu).....Poland (Warsaw)

## BALTIC CONSOL LINE

China (Chengdu).....Lithuania (Vilnius)

China (Chengdu).....Latvia (Riga)

China (Chengdu).....Estonia (Tallinn)

## NORDICON

China (Hefei).....Denmark (Aarhus)

China (Hefei).....Sweden (Gothenburg)

China (Chongqing).....Finland (Helsinki)

China (Jinan).....Finland (Helsinki)

China (Tsr - All  
China  
Origins).....Finland (Helsinki)

## NVO CONSOLIDATION

China (Chengdu).....Netherland (Tilburg)



# Get in touch with us

Poland:  
Julija Ščiglaite  
CEO RailGate Poland  
Mobile: +48 888 778 072  
Email: [julija.s@railgateeurope.com](mailto:julija.s@railgateeurope.com)  
Address: Al.Jerozolimskie 200,  
02-486 Warsaw, Poland

 [linkedin.com/company/railgate](https://linkedin.com/company/railgate)

 [facebook.com/RailGate/Europe](https://facebook.com/RailGate/Europe)

 [Railgateeurope.com](https://Railgateeurope.com)